



## **PYM Highlights for the year ending September 30, 2018**

The past year saw significant transformation as PYM updated its database to one with capacity for email communication, event tracking, and enhanced fundraising reports. We staffed two important new positions. Melinda Wenner Bradley was hired as our Youth Engagement Coordinator, allowing PYM to support monthly meetings in their care for the religious life of children and families. Zakia Williams was hired as our Human Resources and Inclusion Director, allowing PYM to incorporate inclusion into HR policies and staff culture. In September, we quadrupled our PYM communications by launching weekly—instead of monthly—emails that focus on Quaker news and events across the yearly meeting. A new event series was built with the help of the Thomas H. and Mary Williams Shoemaker Foundation—this new ‘Friends in Fellowship’ program brings Friends, attenders and individuals new to Quakerism together for interesting talks and panel discussions.

### **Highlights**

#### **2018 Annual Sessions**

Our Yearly Meeting convened annual sessions with a day-long spiritual retreat that grounded our community in the practice of worship. Sessions finances ended with a small surplus for the first time in years due to good cost oversight. We continued to supply financial aid to all applicants who requested it, and members of our community were supported in being present through work grants and reduced rates for housing. A high point of Sessions was the distribution of our new edition of Faith and Practice.

#### **Vibrant Arch Street Meeting House Interpretive Programs**

The board and staff of the Arch Street Meeting House Preservation Trust and its dedicated volunteer docents continued to advance the mission of Arch Street Meeting House as a vibrant historic site. It introduced new exhibits and new programs that share stories and facts as visitors move through the building. Each year Arch Street Meeting House serves more than 25,000 school children, families, and tourists seeking to experience and learn more about Quakers’ unique contribution to society over the centuries.

#### **Talents of PYM Volunteers Support Key Program Work**

The volunteer Quaker Life Council (QLC) advanced several religious life and community programs last year. For example, QLC launched the Resource Friends program, assembling trained volunteers who help our community thrive through consultation and support in key areas of concern to monthly and quarterly meetings.

Resource Friends are now active in supporting pastoral care programs and social justice initiatives. QLC also provided oversight for the formation and work of volunteer collaboratives, like the very active First Contact Reconciliation Collaborative. This new collaborative worked alongside Salem Quarter Friends to advocate for formal recognition of the Lenape Peoples by the State of New Jersey.

#### **Electronic gift collection and tax-exempt status support for Meetings**

PYM’s business office processed \$242,887 in credit card donations on behalf of monthly and quarterly meetings, a 9% increase from the year before, and absorbed all credit card transaction fees at no cost to the meetings. We do this with joy and appreciation for the many gifts our meetings share with the larger PYM community. PYM maintains tax-exempt status for the monthly and quarterly meetings under PYM’s IRS exemption as a 501(c)(3) religious organization.

#### **Philanthropy in support of PYM’s new database**

Last year, PYM replaced its 17-year-old database with Salesforce. Salesforce allows us to combine program, event, communications, and giving data in ways that help us meet the PYM community’s needs and interests. The \$65,000 cost was covered by three individual gifts, six monthly meeting grants, and two granting organizations. Donors asked PYM to name all who provided financial support as a way of lifting up the positive impact that philanthropy can have on our community. The list of contributors to the Salesforce project follows:

#### **Meeting Community Gifts**

Haverford Monthly Meeting  
London Grove Friends Meeting  
Germantown Monthly Meeting  
Moorestown Friends Meeting  
Newtown Friends Meeting  
Princeton Friends Meeting

#### **Foundation Gifts**

Jonathan E. Rhoads Trust  
Thomas H. & Mary Williams Shoemaker Fund

#### **Individual Gifts**

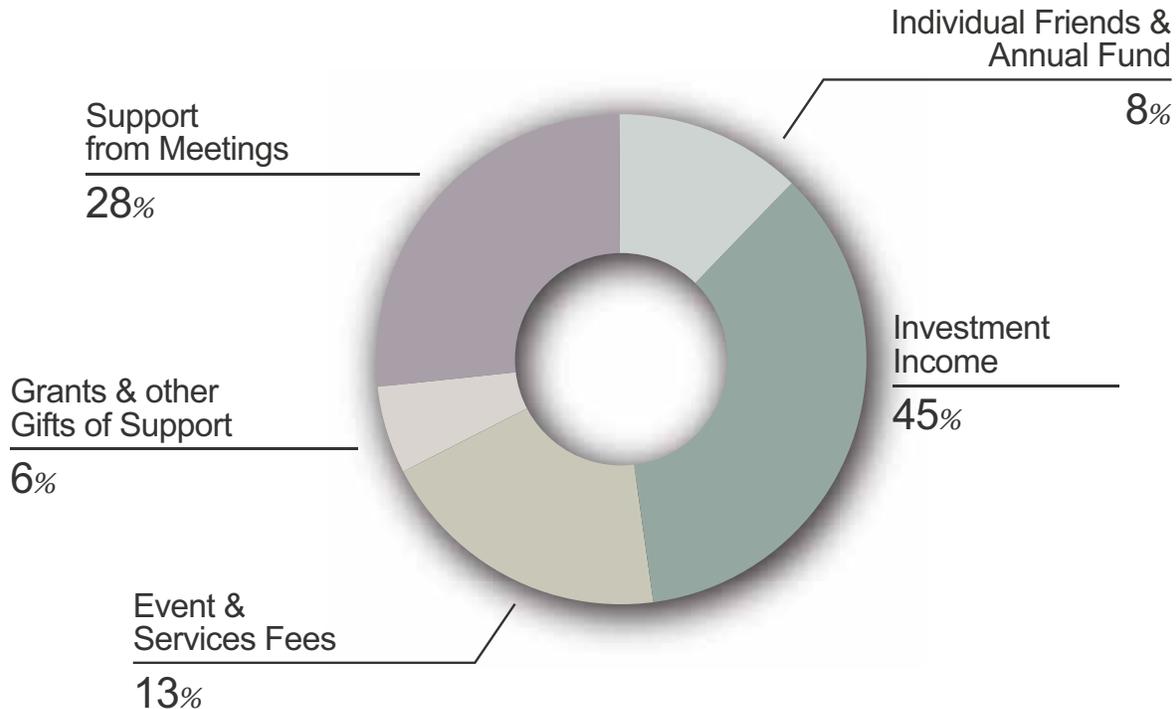
Charles W. Lockyer, Jr. (Abington)  
John D. and Carol Spears (Princeton)  
Robert M. Taylor (Abington)

# Philadelphia Yearly Meeting

## TOTAL INCOME

October 1, 2017 – September 30, 2018

### PYM Fiscal Year 2018 Income \$4,073,459



#### PYM's Income

PYM had \$4,073,459 in total FY 2018 support and revenue. Investment income (45%) and covenant gifts from our meetings (28%) provided the largest shares, followed by event & service fees (13%), individual gifts (8%), and other gifts/grants (6%).

Both annual fund and covenant giving came in below 2017 levels. The annual fund continues to be negatively impacted by the deaths of key contributors.

There were no bequests received in Fiscal Year 2018. FY 2017 benefitted from a number of sizable bequests, as well as the gift of the Anna Jeanes Cremation Fund from the fund's trustees. These 2017 bequests and the Anna Jeanes Cremation Fund added more than half a million dollars to 2017's reported support and revenue. Those funds were invested and helped increase 2018's investment income.

#### Grants and Other Gifts of Support

These include grants for Arch Street Meeting House Preservation Trust (ASMHT), donations from visitors to the Meeting House, donations to the ASMHT annual fund, restricted gifts to Arch Street Meeting House, and the PYM Salesforce project described on page one. Overall, individual giving to ASMHT has more than doubled since 2015, as did contributions from visitors.

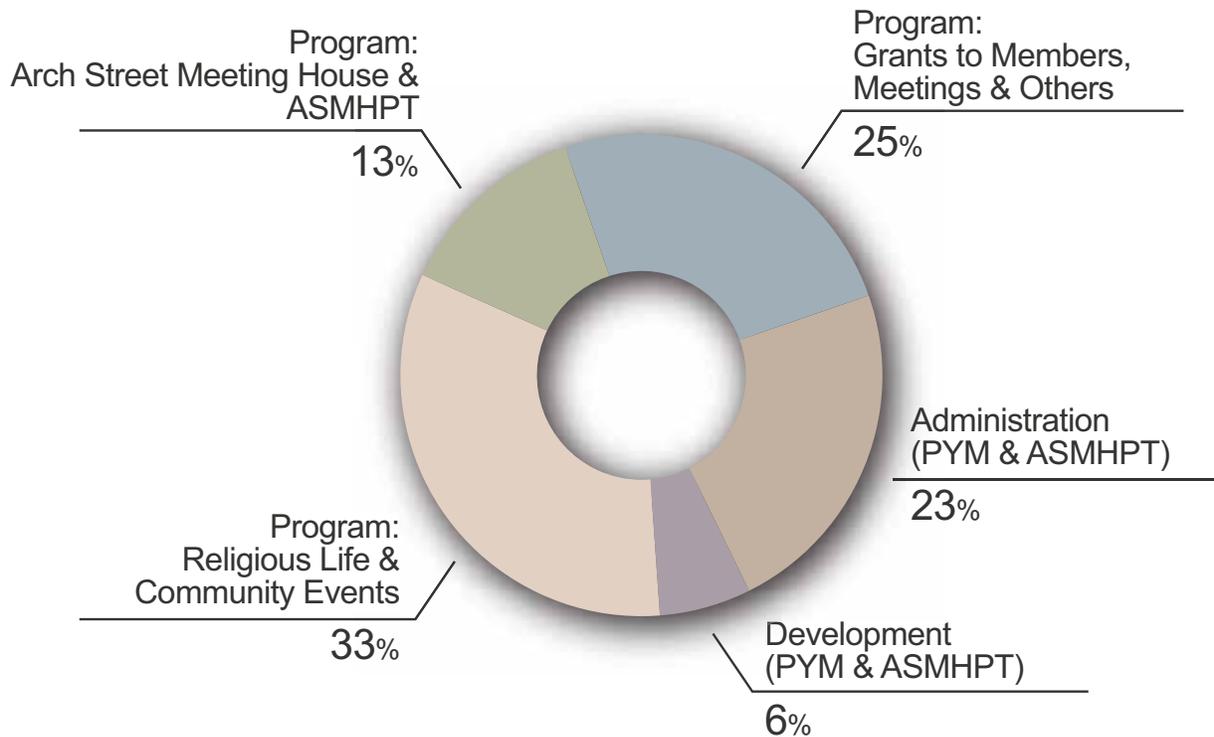
ASMHT received 2018 grants for planning, staff support, program, and interpretation at Arch Street Meeting House with much gratitude from the following foundations:

- Philadelphia Abolition Society
- SNAVE Foundation
- Thomas H. & Mary Williams Shoemaker Fund
- Tyson Memorial Fund

# TOTAL EXPENSE

October 1, 2017 – September 30, 2018

## PYM Fiscal Year 2018 Expenses \$4,013,015



### PYM's Expenditures

PYM had \$4,013,015 in total FY 2018 expenses. Combined PYM and ASMHPT program spending accounted for 71% of total spending, while administrative and development expenses for both PYM and the Arch Street Meeting House Preservation Trust came to 29%.

Program spending declined because PYM conveyed Burlington Meeting House (BMH) to Burlington Quarter in September 2017. FY 2017 program expense included almost 12 months of BMH costs for building, utilities, maintenance, grounds, repairs, insurance, depreciation and community programs. Burlington Quarter continues to operate BMH as a multifaith gathering place for spiritual, educational and community events. Visit them at [www.burlmhcc.org](http://www.burlmhcc.org).

**Religious life and community programming**, which was PYM's largest program expense (33%), covered programs for children, youth and Young Adult Friends, Annual and Continuing Sessions, and programs under

the Quaker Life Council. PYM's granting program was next (25%), followed by Arch Street Meeting House (13%).

### PYM granted a total of \$1,022,249 in FY 2018.

The Granting Committee distributed grants through nine volunteer Granting Groups in its care: Greenleaf, Aging Assistance, Committee on Friends Education, Indian Committee, Willits Book Trust, Quaker Buildings & Program, Travel & Witness, Membership Development, and Fund for Sufferings. Most grants represent distributions of income from restricted funds according to their donor restrictions. Unrestricted funds support membership development grants and grants to other religious organizations.

### Administrative and development expense

included data transition and consulting costs around Salesforce and Arch Street Meeting House planning studies. Both represent investments in infrastructure and capacity building to support future PYM work.



Friends Insurance Group (FIG) returned

## 7.0%

of premium as dividend to the 91 meetings, 8 Friends schools, and 9 Quaker organizations that insure with FIG

**35+** overnights, events, or thread gatherings for youth, young adults, aging and other communities/networks of Friends plus Annual & Continuing Sessions

## 10,000



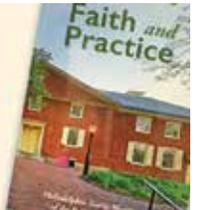
people heard Oscar Castro and Christie Duncan-Tessmer speak at **National Council of Churches' Act Now to End Racism** in Washington DC

*awaken confront transform*

**MULTICULTURAL**  
Audit Steering Committee's 3 Day Pendle Hill Retreat was funded and approved at Annual Sessions

New **Faith & Practice**  
7000 printed

Available for online download  
[www.pym.org/faith-and-practice](http://www.pym.org/faith-and-practice)



## \$573,724



Grants for Care & Aging Needs

**\$65,000** donated for **salesforce** **27,000** records moved to PYM's new Salesforce database



**\$242,887**  
PYM paid all credit card processing fees for monthly and quarterly meetings

**Friends in FELLOWSHIP**  
10 New Events Launched  
Comics, Gardens, the Human Genome, The Philly Bail Fund, and more...

Launched!  
**RESOURCE FRIENDS**  
SOCIAL JUSTICE  
MINISTRY & PASTORAL CARE

Friends who offer a "how-to" knowledge-base of expertise and ministry to benefit Friends & Meetings

[www.pym.org/resource-friends](http://www.pym.org/resource-friends)



[www.pym.org](http://www.pym.org)  
**144,863**  
Page Views

We've awarded **\$1.022** million in PYM grants to our community



Volunteer Hours

Friends Counseling Program

**\$30,017** Program Costs

**\$15,000**  
Ujima Friends Peace Center  
granted by Quaker Life Council

## \$206,284



Quaker Buildings & Program Grants

In 3 years gifts have doubled to **\$60,000**



Arch Street Meeting House Preservation Trust

### PYM CONNECTS YOU.

But we need YOUR correct contact information. Help us update our new database.

Update online: [www.pym.org/yourinfo](http://www.pym.org/yourinfo)



In 12 months, our General Secretary wrote **4668** Emails.

**21%** Went to: Program & Religious Life staff, or Quaker Life & Administrative Councils

**73%** Went to: PYM Community & other PYM staff